## G.T.N ARTS COLLEGE, DINDIGUL DEPARTMENT OF ECONOMICS



With Effect from the Academic Year 2016-17

## G.T.N ARTS COLLEGE, DINDIGUL

## **DEPARTMENT OF ECONOMICS**

## SCHEME OF EXAMINATION

## CHOICE BASED CREDIT SYSTEM (For B.Com)

## FIRST SEMESTER

Part	Code	Subject Name	Hours	Credit	Internal	External	Total
					Marks	Marks	
III(Ancillary)	16COA11	Managerial	6	4	25	75	100
		Economics					
		Total	6	4	25	75	100

## SECOND SEMESTER

Part	Code	Subject Name	Hours	Credit	Internal	External	Total
					Marks	Marks	
III(Ancillary)	16COA21	Economic Development of India	6	4	25	75	100
			-		25	75	100
		Total	6	4	25	75	100

## THIRD SEMESTER

Part	Code	Subject Name	Hours	Credit	Internal	External	Total
					Marks	Marks	
III(Ancillary)	16COA31	Business Statistics	6	5	25	75	100
		Total	6	5	25	75	100

## FOURTH SEMESTER

Part	Code	Subject Name	Hours	Credit	Internal Marks	External Marks	Total
III(Ancillary)	16COA41	Business Mathematics	6	5	25	75	100
		Total	6	5	25	75	100

## G.T.N ARTS COLLEGE, DINDIGUL

## **DEPARTMENT OF ECONOMICS**

## SCHEME OF EXAMINATION

## CHOICE BASED CREDIT SYSTEM (For M.Com)

## FIRST SEMESTER

Part	Code	Subject Name	Hours	Credit	Internal	External	Total
					Marks	Marks	
Ι	16CE11	Advanced Business	9	5	25	75	100
		Statistics					
		Total	9	5	25	75	100

## SECOND SEMESTER

Part	Code	Subject Name	Hours	Credit	Internal	External	Total
					Marks	Marks	
Ι	16CE21	Quantitative Techniques	9	5	25	75	100
		Total	9	5	25	75	100

# G.T.N ARTS COLLEGE, DINDIGUL

## **DEPARTMENT OF ECONOMICS**

## SCHEME OF EXAMINATION

## CHOICE BASED CREDIT SYSTEM (For B.A., History)

## FIRST SEMESTER

Part	Code	Subject Name	Hours	Credit	Internal	External	Total
					Marks	Marks	
III(Ancillary)	16HIA31	General Economics	6	4	25	75	100
		Ι					
		Total	6	4	25	75	100

#### SECOND SEMESTER

Part	Code	Subject Name	Hours	Credit	Internal	External	Total
					Marks	Marks	
III(Ancillary)	16HIA41	General Economics	6	4	25	75	100
		II					
		Total	6	4	25	75	100

## **Managerial Economics**

Semester: I	Hours per week: 6
Sub Code: 16COA11	Credit: 4

**Objectives:** To enable the students to

- Understand the nature and scope of Managerial Economics.
- Understand the relationship of Managerial Economics with other discipline.

## UNIT I

Introduction- Definition – Nature and Scope of Managerial Economics – Economics and Managerial Economics – Role and responsibilities of Managerial Economists – Objectives of a modern business firm.

## UNIT II

Demand Analysis – Law of demand – Demand determinants – Demand Distinctions – Elasticity of demand – Types of elasticity of demand – Measurement of elasticity of demand – Factors determining elasticity of Demand – Uses of elasticity of demand.

## UNIT III

Demand or sales forecasting – meaning – factors involved in forecasting – Importance – methods of forecasting for an established product and a new Product.- criteria of a good demand forecasting.

## UNIT IV

Price Analysis – Price determination under various market forms- Perfect Competition, monopoly and monopolistic competition – oligopoly – Pricing Policies – objectives – factors – Pricing methods – \Skimming pricing – Penetration pricing – Full cost pricing –marginal cost pricing – differential Pricing –customary pricing – peak load pricing – Product line pricing – Price Forecasting.

### UNIT V

Nature of Profit – Profit planning – Break Even Analysis – Concepts – uses and Limitation – Profit Forecasting.

### **Books for study:**

- 1. Managerial Economics Dr.N.Srinivasan. Sri Meenakshi pathipagam, Madurai.
- 2. Managerial Economics Dr.S.Sankaran. Margham Publishers, Chennai.

## **Reference Books**

- Managerial Economics R. Cauvery, U.K. Sudhanayak , M. Girija, R. Meenakshi. S.Chand & Co., New Delhi.
- 2. Managerial Economics Joel Dean, Prentice Hall Publishers,
- 3. Managerial Economics Dweivedi Kalyani Publishers,
- 4. Managerial Economics M.L.Jhingan Sultan Chand & co, New Delhi.

#### **Economic Development of India**

Semester: II	Hours per week: 6
Sub Code: 16COA21	Credit: 4

**Objectives:** To enable the students to

- Study the recent development in Indian Economy.
- Understand various Economic Policies and its implication.

#### UNIT – I

Features of Indian Economy – Characteristics – Under developed or developing economy – India as a mixed economy – Population in India – Causes, Consequences and control.

Capital formation in India – Causes for low rate of capital formation – Importance of foreign capital.

#### $\mathbf{UNIT} - \mathbf{II}$

Primary sector – Role of agriculture in Indian Economy – Causes for low agricultural productivity.

Green Revolution – Nature and effects – Food security – Agricultural price policy.

#### UNIT – III

Secondary sector – Industrial policy - Industrial policy 1991 – Role of small scale and cottage industries in Indian economy – problems – Government measures – Industrial finance – IFC, SFC, IDBI, ICICI

Public sector undertaking – objectives – performance of public sector undertakings – privatization.

#### $\mathbf{UNIT} - \mathbf{IV}$

Tertiary sector – commercial banks and economic development – RBI and economic development

India's foreign trade – composition – pattern and direction of India's exports and imports – Export promotion measures – EXIM Bank and its role in India's foreign trade. **UNIT – V** 

Planning – India's five-year plans – objectives, Achievements and Failures – Anti poverty measures – Employment generation schemes – trends in the growth of national income.

### **Books for study:**

- 1. Indian economy Dutt and Sundharam, S Chand & Co, New Delhi.
- 2. Indian Economic Problems Misra and Puri, Kalyani Publishers, New Delhi
- 3. Indian Economic Pronlems Sankaran, Margham Publisherts, Chennai.

#### **Reference Books**

- 1. The Indian Economy I.C.Dhingra, Kalyani Publishers, New Delhi.
- 2. Indian Economy Dewett, Verma and Sharma,
- 3. Indian Economic Problems V. K.Gard

#### **Business Statistics**

## Semester: III

**Objectives:** i.Gain Knowledge in Application of various Statistical tools.

## UNIT – I

Statistics- Meaning – Functions – Importance – Data collection – Sources – Primary-Secondary – Techniques – Census – Sampling – Classification – Presentation – Tabulation – Diagrammatic – Graphic.

## UNIT – II

Arithmetic mean – combined mean – Median – Mode – Geometric mean – Harmonic mean.

Range – Quartile deviation – Mean deviation – Standard deviation – Combined Standard deviation – Co-efficient of variation.

## UNIT – III

Skewness – Methods of studying skewness – Karl Pearson's Co-efficient of skweness – Bowley's co-efficient of skewness.

Correlation – Methods of studying correlation – Scatter diagram – Graphic method – Karl Pearson's Co-efficient of correlation, Rank Correlation, Concurrent deviation method.

## UNIT –IV

Regression analysis – Regression equations – Least square method – Deviations taken from actual mean and assumed mean method.

### UNIT –V

Analysis of time series – components – Methods of determining trend – Graphic – Semi – average – Moving Average – Least Square – Seasonal Variations – method of simple average only.

## **Text Books**

1. Statistics R.S.N. Pillai & V. Bagavathi, S Chand & Co, New Delhi.

2. Statistical Methods - M. Manoharan, Palani Paramount Publishers, Palani.

3. Business Statistics - P.R. Vital, Margham Publishers, Chennai.

## **Reference Books**.

- 1. Statistical Methods –C.B. Gupta., Sultan Chand & Co, New Delhi.
- 2. Statistical Methods, SP. Gupta, S Chand & Co, New Delhi.
- 3. Statistical Methods Vijay Gupta, Sultan Chand & Co, New Delhi.
- 4. Fundamental of Statistics D.N. Elhance, New Delhi.
- 5. Business Statistics Richars I.Levine, Prentice Hall Publihers, New Delhi.

Note: The Questions should be asked in the ratio of 60% for problems and 40% for theory.

#### **Business Mathematics**

#### Semester: IV

**Objectives:** To enable the students to

- Understand the Importance of Business Mathematics in Commerce.
- Learn the Application of Business Mathematics in Economic Theories.

## UNIT – I

Elements of set Theory – Definition – Symbols – Roster method and Rule method – Types of sets – Union & Intersection – Sub sets – Complements – Difference of two sets – Family of Sets – Venn diagram – De-Morgon's law.

## UNIT – II

Indices – Positive – Fractional – Operation with power function – Logarithms – Definition – Exponential forms – Laws of logarithms – Change of base – formula – Common logarithms and natural logarithms – Characteristics and mantissa – Rules to write – Practical Problems.

## UNIT –III

Commercial Arithmetic – Interest – Simple – Compound – Normal rate – Effective rate – Depreciation – Present value – Discounting of bills – Face value of bills – Banker's discount – Banker's gain – Normal due date – Legal due date – Calculation of period for banker's discount and true discount.

## $\mathbf{UNIT} - \mathbf{IV}$

Differential calculus ( excluding trigonometric functions) – Rules – Sum rule – Product rule - Quotient rule, functions of a function rule (Simple problems only) – Maxima and Minima (Single variable cases) – Methods of integral calculus – Rules ( Excluding integration by parts of Fractions) – Simple problems only.

### UNIT –V

Determinants – Properties – Product – Matrices – Types – Addition – Multiplication – Matrix Inversion – Solving a system of linear equation using matrix inversion – Rank of matrix – Testing consistency of equations.

## **Text Books**

1. Business Mathematics - D.C. Sancheti & V.K. Kapoor, Sultan Chand & Co, New Delhi.

- 2. Business Mathematics M. Manoharan & C. Elango, Palani Paramount Publishers, Palani.
- 3. Business Mathematics P.R. Vittal, Margham Publishers, Chennai.

## **Reference Books**

- 1. Business Mathematics V.K. Kapoor, Sultan Chand & Co, New Delhi.
- 2. Business Mathematics Jeyaseelan and Sundresan, S Chand & Co, New Delhi.
- 3. Business Mathematics G.K. Ranganath, Girija Publishers, Chennai.
- 4. Business Mathematics B.M. Aggarwal, S Chand & Co, New Delhi.

Note: The Questions should be asked in the ratio of 60% for problems and 40% for theory.

**Objectives:** To enable the students to

- Know the Basic concepts in Economics.
- Study the Important theories in Economics.

## UNIT I INTRODUCTION

Definition of Economics – Adam Smith – Alfred Marshall and Lionel Robbins-Scope of Economics – Main sub-divisions – Science or Arts – positive or normative – Deductive and Inductive method – Economic laws – Nature and comparison with the laws of Other Sciences – Basic concepts – Goods, Utility, Human wants, value and Price, Market and

Income

## UNIT II CONSUMPTION

Law of Diminishing Marginal utility – law of Equi-Marginal Utility – Law of Demand and law of Supply – Elasticity of demand – methods of measurement of elasticity of Demand – Kinds of Elasticity – Perfectly elastic, perfectly inelastic, relatively inelastic and Unitary elasticity – Consumer's Surplus.

## UNIT III PRODUCTION

Meaning and characteristic features of production – land, Labor.Capital and Organization - Laws of Returns – Division of Labor – localization of Industry - Theories of Production – Malthusian and optimum - Population and Economic development – Labor Productivity.

### UNIT IV ECONOMIC ORGANISATION

Capital Formation – Physical capital and human capital – capital formation and Economic development – meaning and functions of Entrepreneurship.

#### UNIT V ECONOMIC ORGANISATION

Analysis of supply and demand – cost and revenue – Price determination under Different markets – Perfect competition – Monopoly – Monopolistic competition – Price Discrimination – Market value and Normal value – Absolute value and relative value – joint Demand and joint supply.

### **Books for study:**

- 1. General Economics I- Dr. N. Srinivasan. Sri Meenakshi pathipagam, Madurai
- 2. General Economics I– Dr. M.P. Gurusamy Guruthemozhi pathipagam, Saathankulam.

#### **Reference books:**

- 1. Economic Analysis Dr. S. Sankaran. Margham Publishers, Chennai.
- 2. Principles of Economics M.L. Seth, S.Chand & Co., New Delhi.

**Objectives:** To enable the students to

- Acquire basic knowledge in Economics.
- Understand various Economic problem and solutions.

### UNIT I THEORY OF DISTRIBUTION

Meaning and methods of computation of National income - Difficulties -

Uses - Rent - meaning - theories of rent - wages - real wage and money wage - theories of

Wages -- Interest -- gross and net interest -- theories of interest -- liquidity trap -- Profit and

Theories of Profit.

## UNIT II MONEY AND BANKING

Definition and Functions of money – Quantity theory of money – Transaction

Approach - Cambridge version - Role of money in capitalist and Socialist economies -

Commercial banks - Function - Role of Commercial banks in economic development -

Central Bank – functions – Role in economic development.

## UNIT III INTERNATIONAL TRADE

Difference between internal and international trade – Theories of International Trade – Absolute cost – Comparative cost – Balance of payment – disequilibrium – measures for correcting disequilibrium in balance of payments – Purchasing power parity theory – Difference between Free Trade and Protection – Arguments for and against.

### UNIT IV INFLATION

Meaning and kinds of inflation – deflation – stagflation – control of inflation – Economic and social factors – measures to correct inflation – trade cycle – components.

## UNIT V TAXATION

Cannon of taxation – direct tax and indirect tax – sources of public revenue – Suggestions for increasing public revenue – causes for the growth of public expenditure in India – features and preparation of budget – public debt and methods of redemption.

## **Books for study:**

- 1. General Economics II Dr. N. Srinivasan, Sri Meenakshi pathipagam, Madurai.
- 2. General Economics II- Dr. M.P. Gurusamy, Guru Thenmozhi Press, Sathankulam.

## **Reference books:**

- 1. Economic Analysis Dr. S. Sankaran, Margham Publishers, Chennai.
- 2. Principles of Economics M.L. Seth, S.Chand & Co., New Delhi.

#### **Advanced Business Statistics**

Semester: I	Hours per week: 6
Sub Code: 16CO11	Credit: 5

**Objectives:** To enable the students to

- Understand the importance of Business Statistics in research.
- Methods of testing hypothesis in social sciences research.

## UNIT – I

Correlation Analysis – Simple and Multiple, Regression Analysis – Simple and Multiple

#### UNIT – II

Analysis of Time series – Estimating the linear trend cyclical variations – Seasonal Variations trend analysis – Application of time series analysis to forecasting.

#### UNIT – III

Probability Analysis – Discrete probability distribution – binomial and poision – Continuous Probability Distribution – Normal

### UNIT – IV

Hypotheses – Testing Hypotheses regarding proportion and difference between two proportions – Concerning the value of the population mean – Difference between two means using normal distribution –'t' test distribution.

### $\mathbf{UNIT} - \mathbf{V}$

The Chi-Square Test as a hypothesis testing procedure, goodness of fit test – testing the independence of two variables. F test and analysis of variance.

#### **Text Books**:

1. R.S.N. Pillai-Advanced business Statistics, 2014, S Chand & Co Publishers, New Delhi

2. Gupta S.P – Statistical Methods, 2008, Sultan Chand Publisher, New Delhi..

## **Reference Books**

- 1. Pal and Sarkar Statistical concepts and applications –PHI Learning, Delhi.
- 2. Kazmier Business Statistics, 2006, Schman Series Mc Graw Hill, New Delhi.
- 3. Sanchetti and Kapoor Advanced Statistical Methods, 2008, Sultan Chand, New Delhi.
- 4. Croxton, Cowden & Klein Applied General Statistics, Prentice Hall, Nerw Delhi.
- 5. John E. Fruend's Mathematical Statistics with Applications, 2008, Pearson Education, Delhi.

**Objectives:** To enable the students to

- Know the Application of Quantitative Techniques in various problems.
- Understand the importance of Quantitative Techniques in Production and sales.

## UNIT – I

Linear Programming – Nature of Linear Programming Problem – Formulation of Linear Programming problem – Maximization Case – Minimization Case – Assumption under LPP; Solutoins of LPP – Graphic Method – Simplex Method.

### UNIT –II

Transportation and Transshipment Problem – Solution to Transportation Problem – Simplex Method – Transportation Method – Transportation Method – Transshipment Problem.

#### UNIT –III

Assignment and Travelling Salesman Problem – Complete Enumeration Method-Simplex Method – Transportation Method – Hungarian Assignments Method. Constrained Assignment Problem – Unbalanced Assignment Problem – Travelling Salesman Problem.

### UNIT –IV

Queuing Theory – General Structure – The Mode – Replacement Theory – PERT/CPM.

## UNIT –V

Decision Theory – Pay - off Table – Opportunity to Loss of regrets Table – Decision Rules – Bayesian Decision Rule – Posterior Analysis – Utility Theory.

### **Text Books:**

- 1. P.R. Vittal-Resource Management Techniques, Margham Publishers, Chennai
- 2. V.K.Kapoor- Introduction to Operations Research, Sultan Chand & Co, New Delhi.

#### **Reference Books**

1. N.D. Vohra - Quantitative Techniques in Management

- 2. Gupta and Mohan Operations Research and Quantitative Analysis
- 3. C.R. Kothari An Introduction to Operations Research,

4. Ruessel L Ackoff Naurice W. Sasienti – Fundamentals of Operations Research

5. T. Lucey – Quantitative Techniques

6. Gupta and Khanna – Quantitative Techniques for Decision Making, Sultan Chand & Co New Delhi.

7.S.D. Sharma - Operations Research. Kedarnath and Ramnath & C0, Meerut.